



# Steve Chaanine

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## Sales Executive Customer Services Support Specialist

### Profile

Sales Executive, possessing a strong IT Support/Hardware background, with over 10 years experience, 2 within Retail Sales in Dubai, and 8 within IT Support within the Middle East /Levante. Tri- Lingual (English, French and Arabic) with a passion for converting new customers into regular, loyal ones by providing them with the best tailored solutions.

### Experience

#### **SALES EXECUTIVE, DUBAI MALL ISTYLE COMPUTERS L.L.C – 2015-PRESENT**

Promote and sell Apple products and third party solutions via personalized selling e.g. by communicating the benefits and values of the products to customer by showing product demonstrations with exemplary customer service. As Sales Executive at a high foot fall Apple Premium Reseller I enjoy and thrive on the constant challenge of turning new customers into regular, loyal ones by providing them with the best solutions whilst Constantly learning about Apple and third party through customer interactions, SEED and other portals Apple has provided.

#### **JUNIOR SYSTEMS ADMINISTRATOR, REGIE LEBANON FOR UNILOG – 2008-2010**

Worked as a Junior Systems Administrator at Regie Lebanon Main Branch, on a 1 year project for Regie by Unilog. Worked as a troubleshooter for all of Regie's clients whilst some IT work as well.

#### **FREELANCE COMPUTER HARDWARE AND SOFTWARE MAINTENANCE – 2003-2008**

Provided IT and Web Support. Computer Hardware and Software. Helped people solve many problems as they arise. Web space, set up sites for clients, like Forums, CMS,etc. Helped a company grow in the PC/Mac Repair area. Learned quite a lot in the process. That was my very first real job in an area I love.

### Education

Lycée Louis Massignon, French School, Abu Dhabi – 1997

### Skills & Experience

Promote a positive, productive environment. Conscientious and meticulous to details. Equally effective working independently and in cooperation with others. Highly motivated to achieve set goals. Curious, quick learner; willing to get involved. Skilled and thorough in analyzing problem situations and finding creative solutions. well organized, knows how to manage time, explaining things well and quickly, skilled in setting priorities. Self starrer with technologic flair.

### Passions

Music, (I produce my own, when I have time). Films (watch & appreciate) , Technology, ((live , learn and blog) [@techxero.com](https://techxero.com) , [steve-chaanine.info](mailto:steve-chaanine.info)